COCHECO and OTHERS.



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Presenting to the Trade and Consumers

The Oak Tanned Belting and

Raw Hide and Tanned Lace Leather,

MADE BY

I. B. WILLIAMS & SONS,

DOVER, NEW HAMPSHIRE.

Established in 1842. We Aim to Lead in 1894.

- - - OUR CUSTOMERS - - -

Can use the Telegraphic Code with advantage, and the orders will be promptly filled.

IN THIS LITTLE PAMPHLET

We try to call attention in a **modest way** to our various makes of **Leather Belting** and **Lace Leather.** We believe we have made no claims which cannot be substantiated, and **"the half has not been told."**

Our object is to **extend our trade,** and we **solicit your orders. They will ALWAYS be welcome. So will** your correspondence. In telegraphing orders we earnestly recommend the uso of the code at the end of this book.

TIMES WITHOUT NUMBER, unfortunate experience has demonstrated the **FOLLY** of coupling **EXPENSIVE** and **COMPETENT** machinery with cheap and inadequate belting.

DESPITE all this a mistaken impression of economy leads others to make the same error. **We do believe, however,** that there is more **GOOD belting** used to-day than **ever before,** and that users of belting are becoming generally aware that **ECONOMY,**

and its resultant, PROFIT, lie in the fibres of the BEST BELTS instead of in those of a cheaper grade.

Nothing makes so good a belt as LEATHER.

IT IS STRONGER, giving more power.

IT IS TOUGHER, hence wears longer.

IT IS MORE ADHESIVE, clings closer to the pulley, and does more work WITH a SMALLER BELT THAN any other material.

NO LEATHER is so good for a Belt as PURE OAK TANNED;

FOR THE REASON

That, while it gives the greatest firmness of fibre, it produces also THE MOST FLEXIBLE BELT.

The flexible belt covers more pulley surface and has greater driving power than the hard stiff belt. The combination of great strength and flexibility is the one wanted, and we get it in the Oak Tanned Leather Belt.

Moreover, a LARGE belt of this material can be used many years, and then cut up into

smaller belts which will give good service for years longer;—something which cannot be done with any other kind of a belt.

A genuine SHORT LAP, PURE OAK TANNED LEATHER BELT is to-day the best and cheapest belt made. NO EXCEPTIONS whatever. The stock from which it is made is picked and selected from the choicest Butts, and only the portions of those Butts containing the best and firmest stock are used for the Belts. A Belt made with Short Laps or splices must necessarily be made from stock of even thickness, and this, in itself, secures one that will keep its shape and run true and steady throughout its lifetime. The laps, or splices are made of sufficient length to secure the proper strength, and no longer.

THERE IS, HOWEVER, some DIFFERENCE of opinion as to what constitutes a Short Lap Belt, and there is a difference in the "MAKE-UP" of Short Lap Belts. The one we make we call

The "Cocheco" Short Lap.

The Name is trade-marked, and stamped every ten feet on each roll.

This House has made LEATHER BELTING for over 50 YEARS, and it would be strange if we had not learned how to make the best belt possible from Leather. The fact is, we HAVE learned, and more than that, we MAKE the Belt and SELL it daily to our customers, under the name of "COCHECO" Short Lap, and they like it. They can't help liking it.

EVERY BELT IS OF THE CHOICEST STOCK.

EVERY BELT IS MADE IN THE MOST THOROUGH MANNER.

EVERY LAP IS A SHORT LAP.

In TANNING, CURRYING, STRETCHING and FINISHING the Leather the greatest care is taken.

Only Pure OAK TANNED BUTTS are used, and only the CENTERS of those Butts, as shown in the following cut. And right here it will be readily seen that but a small part of the Butt, that within the line drawn on the cut, is used for the "Cocheco" belt. It is a much smaller piece than is generally used in Short Lap Belts and here is where we get our superiority. The piece used contains no thin stock. No shoulders nor bellies. It is uniform in thickness and quality.

The Belt requires but little "taking up" after it is put to work, and keeps its shape perfectly. **We make it in any desired width in Singles and Doubles,** and **EXTRA HEAVY when required.** Circumstances must govern the size and the



excellence of quality is an absolute essential in all weights and sizes alike.

We recommend this above all other Belts for MAIN DRIVING BELTS, in operating Cotton and Woolen Machinery, Heavy Wood and Iron

Working Machinery; in **Paper Mills, Pulp Mills, Saw Mills, Cotton Gins, Water Works** and the like.

Nothing can meet so thoroughly the rigorous requirements of these situations

The **"COCHECO" Short Lap** has our **GUARANTEE** that, of **proper size** and **intelligently used, it will fill the bill every time.**

Don't you think you had better try it?

We will give you the very lowest quotations on prices if you will write us.

Our Next Best Grade is

"SUPERIOR"

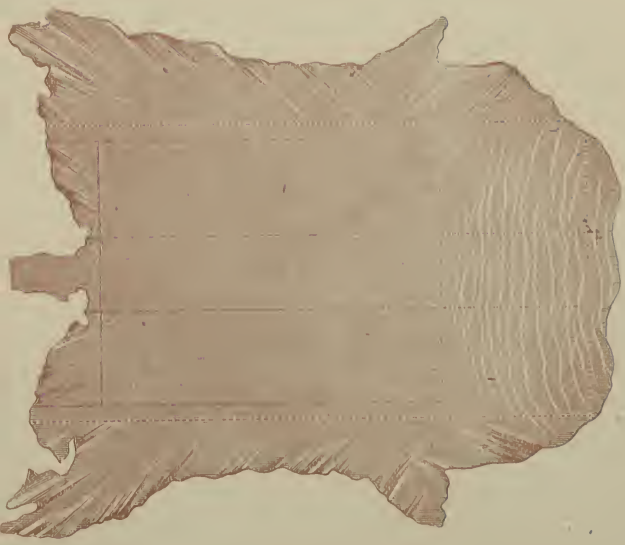
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Both in **name** and **quality.** It is made from **just as good stock** as the **COCHECO,** but **somewhat lighter,** and every alternate lap is of medium length.

The following cut shows the **center of the butt** from which this belt is made, and also the alternate short and medium length lap of the belt.

While we do not consider the **"SUPERIOR"** quite so good as the **"COCHECO," on the very heaviest work, neither does it cost so much money,** and the situations are few and far between to which it would prove unequal.

We **warrant** this belt for **any** but the roughest and very hardest wear, and recommend it without qualification of any other kind.



MEDIUM LAP.
SUPERIOR
TRADE MARK.

It is an excellent belt for **Cotton Mills, Cotton Gins, Shoddy Mills, Flour Mills, Felt Mills, Hat Factories, Furniture Factories, Tack Factories, Grist Mills, etc., etc.**

Made from Pure Oak Tanned Butts from choice selected slaughter hides, carefully curried and thoroughly stretched; retaining perfectly its elasticity and strength, it is a belt that is hard to beat, and a general favorite. It is used extensively all over the country.

Stamped every ten feet with the "Superior" brand.



"DYNAMO"

* * * * * * * * * * * * **Is the name** of the brand of belting we make especially for **Electrical Purposes** and for no other. Our success in making the **great driving belts** for **Electric Light and Power Plants** has been made possible by the experience and experiments of many years in preparation, and the employment of ample capital in the purchase of the most efficient machinery for currying and stretching the hides from which the belts are made; and also the most powerful presses used in their construction. **We have equipped many Electrical Plants throughout** with belting, **and are prepared to furnish complete outfits of any size required on the shortest reasonable notice.**

We make our Dynamo Belts in the most approved practical method to secure an evenly balanced belt, that will run true and steadily, without noise or wabbling, and **give a clear, steady light.** We never rivet these belts, but all laps are cemented only. With riveted belts the lights **will** flicker.

The belts are all doubles, made in any width ordered, of only the **"CENTERS"** of the

choicest selected Pure Oak Tanned Butts. The center line of our **Dynamo Belts** is always the **backbone of the hide,** which makes them hug the pulley closer, run straighter, and is a great safeguard against accidental irregular stretching.

Our most skilled workmen make the belts, and we prepare them with a special coat of dressing which makes them very pliable, and also adds in firmness.

We have skilled mechanics, whose business it is to attend to putting the belts on the pulleys and see that they are properly fitted and set to work.

The belts we have furnished of this class have received only praise and strong commendation for the work they have performed.

We guarantee our **"Dynamo"** Belts to give entire satisfaction, to be as nearly perfect as possible in material and workmanship, and we are prepared to **bid on contracts** for **completely equipping Electrical Plants with Belting, under this guaranty.**

We desire responsible parties having contracts for the construction of Electrical Plants to correspond with us, and send us specifications for belting, and we will give most favorable figures.

Every roll stamped every ten feet with the "Dynamo" brand.

"DEFIANCE."

To the **Trade** and the **Consumers** who wish a reliable belt of medium cost we present, with strong recommendations in its favor, our **"Defiance"** brand. It is well calculated to please the large number of consumers who use a **moderate power,** but want a **good belt** which will give good service, with intelligent usage, for a long time.

This the **"DEFIANCE"** will do. It is thoroughly made by our best workmen, and the stock is carefully selected, of **Pure Oak Tannage;** the object being to secure **as good a belt as possible, at less cost** than the preceding brands. The belt is made for lighter work, and on such work will do its work faithfully.

We **warrant** the **"DEFIANCE"** to be as represented.

Stamped every ten feet with the "Defiance" brand.

THE

"COMPETITION"

* * * * * * We make for a large demand for narrow belting at a much lower price than it is possible to furnish a first quality. Large quantities are sold, and we make it from **one** to **six inches** wide, inclusive. **It is offered in competition with any belt now in the market for the same money.** Made from good **OAK TANNED** stock, and with the purpose of giving as good a belt as possible for its cost, it will be found to do good work and give excellent satisfaction in its proper place. With the exercise of good judgment it will do as good work and wear as long as a higher priced belt under less intelligent management

Sizes from **one** to **six inches.**

We make this brand in both single and double.

The five brands of Belting we have described are made in **singles** and **doubles**, and **riveted, sewed, pegged** or **cemented only,** at the laps, as ordered, excepting the **"DYNAMO,"** which is **cemented only.**

We waterproof them all when requested, and in damp localities, or where moisture gathers, it is especially desirable to have them so treated.

We also oil dress them; and belts that are exposed to the weather, to mud, wet saw dust, steam or injurious gases, are much improved by either of these processes.

For AGRICULTURAL MACHINERY and purposes, we make and offer at A LOW PRICE the

"AGRICULTURAL" BRAND.

Great quantities are sold every year to meet the demand for a cheap belt in narrow sizes. It is a good quality of belt for light work. Is made of Oak Tanned stock, as are all our belts, and in widths from **one** to **four inches,** inclusive.

Send us your orders. We will fill them at lowest market prices.

WE MAKE BELTS TO ORDER in any size or weight, ...

. AND FOR SPECIAL WORK.

OUR

. . . LIGHT DOUBLE

Is a special belt. It will not do the work of the regular **Double** belt, but is better adapted for high speed and lighter power, and costs less money. It also runs steadier than a single belt, and therein has a great advantage. There are many places for which it is peculiarly adapted. Experience and good judgment will decide where it should be used. It is made of the best of **Oak Tanned Leather,** and the workmanship is of the finest grade. We warrant it to be as represented in all respects



ROUND BELTING.

We carry a full stock of A No. 1 Round Belting, in **SOLID, TWISTED** and **PATENT ROUND;** the last being made of several thicknesses, fastened with cement and copper screw wire, is very firm, smooth and strong.

SIZES { Patent Round, 5-16 inch to 1 inch; Solid Round, 1-8 inch to 3-8 inch; Twisted, 1-8 inch to 1 inch } DIAMETER.

Also for Watch Machinery, from 3-32 inch to 7-32 inch.

LACE. LEATHER.

In connection with Belting we naturally consider LACE LEATHER and CUT LACINGS.

We have a very large trade in this line, and

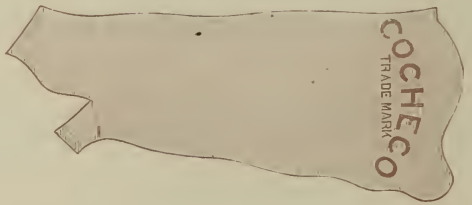
The "Cocheco" Raw Hide :
The "Eagle" Tanned : and
Regular Tanned,

are all made by processes of our own, which we have proved, to our satisfaction, to be superior to any others, brought to our attention.

The "COCHECO" Raw Hide

Has great strength, durability, and softness. Thoroughly stretched, as a good lace should

always be, it is elastic and very tough. The color is clear ivory white, smooth and clean. We are selling more **"COCHECO"** Raw Hide Lace this year than ever before. We consider this to be



the highest testimonial it could receive. Every side bears the **"Cocheco"** brand, which is trade-marked, and it is sold by the square foot.

The "EAGLE" Tanned

Has a beautiful rich orange color; is tanned by our own special process: is unsurpassed for evenness of texture and thickness, as also its durability, strength and softness. It laces a belt smooth-

ly, and is thoroughly stretched. **A better Tanned Lace does not exist,** and we doubt if it has an equal.

Our **REGULAR BRAND** of **Tanned Lace** is made from choice domestic slaughter hides. It is a buffed lacing, oil dressed, strong, tough, and as pliable as buckskin. We recommend it to our customers as a reliable and economical lacing.

All Side Lace Leather is measured with the **Sawyer Measuring Machine,** the number of square feet stamped on each side, and correct measure guaranteed. Sold by the square foot.

All Cut Lacings are put up in 100 ft. packages, and a warranty goes with each package. Sold at a discount from the price list herein.

If you sell or use Belting or Lace Leather, write us for discounts. We are always glad to give our best quotations. We are always ESPECIALLY glad to receive your orders.

Very Truly,

I. B. WILLIAMS & SONS.

DOVER, N. H., June 1, 1894.

PRICE-LIST OF PURE

White-Oak Tanned Belting.

ADOPTED OCTOBER 1, 1887.

PRICES PER RUNNING FOOT.

1 inch.	$0.10	16 inch	$2.14	64 inch,	$10.60
1¼ "	0.13	17 "	2.31	68 "	11.30
1½ "	0.17	18 "	2.49	72 "	12.00
1¾ "	0.20	19 "	2.66		
2 "	0.23	20 "	2.84		
2¼ "	0.26	21 "	3.02		
2½ "	0.30	22 "	3.20		
3 "	0.36	23 "	3.37		
3½ "	0.43	24 "	3.54		
4 "	0.50	26 "	3.92		
4½ "	0.56	28 "	4.30		
5 "	0.63	30 "	4.64		
5½ "	0.70	32 "	5.00		
6 "	0.76	34 "	5.35		
7 "	0.90	36 "	5.70		
8 "	1.02	40 "	6.40		
9 "	1.15	44 "	7.10		
10 "	1.29	48 "	7.80		
11 "	1.42	50 "	8.15		
12 "	1.55	52 "	8.50		
13 "	1.68	54 "	8.85		
14 "	1.82	56 "	9.20		
15 "	1.98	60 "	9.90		

SOLID.

Round Belts.

⅛ inch,	5 cts.
3/16 "	7 cts.
¼ "	10 cts.
5/16 "	14 cts.
⅜ "	18 cts.

TWIST.

Round Belts.

⅛ inch,	6 cts.
3/16 "	10 cts.
¼ "	14 cts.
5/16 "	18 cts.
⅜ "	22 cts.
½ "	30 cts.
⅝ "	36 cts.
¾ "	46 cts.
⅞ "	60 cts.
1 "	72 cts.

RAW HIDE AND TANNED CUT LACE.

¼ inch, per 100 ft.,	$1.00	½ inch, per 100 ft.,	$2.00
⅜ " "	1.25	⅝ " "	2.75
½ " "	1.50	¾ " "	3.25
5/8 " "	1.75	1 " "	4.50

Double Belts twice the price of single.

Extra Heavy Belts extra prices.

☞In ordering state where belts are to run. We do not guarantee belts run on quarter turn, unless they are specially made for that purpose.

TELEGRAPHIC CODE

* * * * * * * For convenience of our patrons in ordering our goods. It saves **time, labor** and **expense.** Please use it.

Asia. Ship by railroad as soon as possible.

Africa. Ship by express as soon as possible.

China. Ship today without fail by express.

Italy. Ship today without fail by freight.

Peru. Ship by steamer from Boston.

France. Ship by steamer from New York.

—o—

QUESTIONS.

Cohoes. What is your lowest cash price for the following order?

Chester. What is your lowest price, on the usual terms you make to us for the following order?

Chicago. When can you ship following order?

Carlisle. What part of this order can you fill at once?

Clinton. Have you shipped our order of——? If so when and by what route?

Canning. Why don't you ship our order for——?

Concord. Have you received our order for——?

Campton. By what line did you ship?

Carroll. Inform us by mail.

Conway. Inform us by wire.

Croydon.	Please write us when we may expect the following goods.
Canaan.	Please wire us when we may expect the following goods.
Colebrook.	Send a pair of belt clamps to put on——inch belt.
Claremont.	Send man at once to put on ——inch belt.
Cornish.	Your men have not arrived to put on —— inch belt.
Columbia.	State what grade of belt you want. See Catalogue for grades.

ANSWERS.

Newport.	We have shipped Belt Clamps for your—inch belt, via——
Newton.	Our men have left here to put on your ——inch belt.
Nashua.	We can send you men to put on your ——inch belt on——.
Epping.	We have shipped your order for—— promptly, via.——. Will send Tracer at once.
Exeter.	If you order by return telegram, we can ship at once.
Tilton.	If you order by telegraph we can ship ———
Milton.	We have shipped the following part of your order:
Derry.	We will ship the balance of your order as soon as possible.
Hollis.	We will ship the balance of your order in ——.
Keene.	We can ship a part of your order as follows, and will forward the balance as soon as possible.
Warner.	We expect to ship your order of—— by——.

For Ordering Leather Belting

In odd lengths, or less or more than a roll, use the following words for the number of feet. Thus "88 feet" is expressed by the word "Midget."

1	Mat.	27	Maul.	53	Mew.	79	Mire.
2	Match.	28	Maze.	54	Metre.	80	Mirk.
3	Mate.	29	Martin.	55	Metric.	81	Mirth.
4	Math.	30	Martel.	56	Metal.	82	Miss.
5	Mast.	31	Mauch.	57	Medes.	83	Mite.
6	Mask.	32	Madder..	58	Mebo.	84	Mix.
7	Mart.	33	Mafia.	59	Meg.	85	Mizzen.
8	Marsh.	34	Magic.	60	Mellow.	86	Millet.
9	Marl.	35	Major.	61	Memo.	87	Mica.
10	Marks.	36	Malice.	62	Menace.	88	Midget.
11	Mars.	37	Manilla.	63	Mess.	89	Midway.
12	March.	38	Mapes.	64	Message.	90	Mike.
13	Marry.	39	Master.	65	Mice.	91	Miller.
14	Many.	40	Matrix.	66	Mid.	92	Minus.
15	Manor.	41	Maw.	67	Middle.	93	Minute.
16	Manx.	42	Mead.	68	Midge.	94	Midus.
17	Man.	43	Meal.	69	Midst.	95	Mira.
18	Make.	44	Mean.	70	Mighty.	96	Moat.
19	Main.	45	Meat.	71	Mild.	97	Mob.
20	Maid.	46	Melted.	72	Mill.	98	Mocker.
21	Mail.	47	Mend.	73	Milk.	99	Modest.
22	Mag.	48	Mense	74	Mince.	100	Moil.
23	Mad.	49	Mentor.	75	Mingle.	150	Moist.
24	Mace.	50	Mere.	76	Mind.	200	Molder.
25	Mabel.	51	Mesh.	77	Minor.	250	Mole.
26	May.	52	Merl.	78	Mint.	300	Monde.

350	Monk.	1-12	Quod.
400	Mountain	2-12	Quack.
450	Mop.	3-12	Quest.
500	Moral.	4-12	Quick.
550	More.	5-12	Queen.
600	Morris.	6-12	Quill.
650	Most.	7-12	Quoin.
700	Motto.	8-12	Quart.
750	Mouth.	9-12	Quash.
800	Move.	10-12	Quiet.
850	Much.	11-12	Quota.
900	Mud.		
950	Mufti.		
1000	Mystic		

For width of belt use the following words:

SINGLE BELTING

1 inch Bard.	4 1-4 inch Bard.	7 inch Bidet.	10 inch Bismuth.
1 1-4 inch Base.	4 1-2 inch Base.	8 inch Bile.	11 inch Boss.
1 1-2 inch Bate.	4 3-4 inch Bat.	9 inch Bin.	12 inch Boor.
1 3-4 inch Baby.	5 inch Bawl.	10 inch Bird.	13 inch Bow.
2 inch Bade.	4 1-4 inch Bay.	11 inch Bird.	20 inch Bud.
2 1-4 inch Bag.	5 inch Bond.	12 inch Body.	21 inch Bull.
2 1-2 inch Bake	5 1-2 inch Best.	13 inch Bog.	22 inch Bugle.
2 3-4 inch Bale.	6 inch Beat.	14 inch Bole.	23 inch Bull.
3 inch Bar.	6 1-2 inch Bevy.	15 inch Bomb.	24 inch Burst.

DOUBLE BELTING.

1 1-2 inch Comb.	10 inch Cage.	27 inch Cause.	44 inch Comb.
1 3-4 inch Cone.	11 inch Cadet.	28 inch Canvass.	45 inch Court.
2 inch Corner.	12 inch Canary.	29 inch Cannot.	46 inch Comedy
2 1-4 inch Costly	13 inch Canal.	30 inch Capsize.	47 inch Coop.
2 1-2 inch Coat.	14 inch Can.	31 inch Carbon	48 inch Course
2 3-4 inch Coal.	15 inch Camel	32 inch Careful	49 inch Crank.
3 inch Color.	16 inch Calm.	33 inch Cedar.	50 inch Crank.
3 1-2 inch Comfy	17 inch Call.	34 inch Cheer.	51 inch Cabbage
4 inch Color.	18 inch Candid.	35 inch Central	52 inch Cook.
4 1-2 inch Copper	19 inch Catch.	36 inch Culp.	53 inch Cipher.
5 inch Cork.	20 inch Card.	37 inch Curl.	54 inch Captain
5 1-2 inch Cottage.	21 inch Care.	38 inch Curt	55 inch Capstan.
6 inch Cove.	22 inch Caprice.	39 inch Cub.	56 inch Carriage
6 1-2 inch Coward.	23 inch Capital.	40 inch Cuff.	57 inch Cottage
7 inch Cozy	24 inch Care.	41 inch Coffer	58 inch Cast.
8 inch Copse	25 inch Canker.	42 inch Couch	59 inch Cowl.
9 inch Comb.	26 inch Canopy.	43 inch Coverlet.	60 inch Cousin.

LIGHT DOUBLE BELTING.

1 1-2 inch	Dodo	5 inch	Date	6 inch	Head	11 inch	Dinner
1 3-4 inch	Dairy	5 1-2 inch	David	6 1-2 inch	Pulley	12 inch	Draper
2 inch	Daily	4 inch	Dawn	7 inch	Decision	13 inch	Dinner
2 1-4 inch	Dunce	4 1-2 inch	Deer	8 inch	Davy	14 inch	Dwarf
2 1-2 inch	Double	5 inch	Deaf	9 inch	Decide	15 inch	Dunce
2 3-4 inch	Duty	5 1-2 inch	Ape	10 inch	Denial	16 inch	Dimple

In ordering by the above code it will be necessary to use in addition to the code word, the word "Cocheco," "Superior," "Defiance," "Dynamo," Competition," or "Agricultural" to indicate the grade wished. It will also be necessary to add the word "Endless," "Belt," or "Splice."

A Roll of Single Belting measures 350 to 400 feet. When ordering one roll use the following words. Thus "Filter" indicates "One Roll of 6 inch."

Facile	1 inch	Faith	3 1-4 inch	Fog	7 inch	Flame	17 inch
Fact	1 1-4 inch	Falter	3 1-2 inch	Fond	8 inch	Flax	18 inch
Face	1 1-2 inch	Fasten	3 3-4 inch	Fork	9 inch	Freeze	19 inch
Factor	1 3-4 inch	Fawn	4 inch	Fortune	10 inch	Frank	20 inch
Fade	2 inch	Fetter	4 1-2 inch	Foster	11 inch	Front	21 inch
Faggot	2 1-4 inch	Figure	5 inch	Further	12 inch	Frame	22 inch
Fame	2 1-2 inch	Fickle	5 1-2 inch	Furl	13 inch	Frozen	23 inch
Faint	2 3-4 inch	Filter	6 inch	Funny	14 inch	Wiggle	24 inch
Fair	3 inch	Fodder	6 1-2 inch	Flap	15 inch	Frame	24 inch

In ordering two or more rolls use the numeral before the code word.

When ordering a Roll of Double Belting, measuring 200 to 250 feet, use the following words: Thus "Gender" stands for "One Roll of 6 inch Double Belting."

Gale	1 1-2 inch	Gather	4 inch	Ginger	10 inch	Gold	17 inch
Gage	1 3-4 inch	Gem	4 1-2 inch	Giddy	11 inch	Grace	18 inch
Gallop	2 inch	Gentle	5 inch	Glance	12 inch	Greek	19 inch
Game	2 1-4 inch	Genial	5 1-2 inch	Glory	13 inch	Grand	20 inch
Gammon	2 1-2 inch	Gender	6 inch	Glad	14 inch	Growl	22 inch
Garden	2 3-4 inch	Generous	7 inch	Gleam	15 inch	Grip	24 inch
Garter	3 inch	German	8 inch	Gown	16 inch		
Gas	3 1-2 inch	Gift	9 inch				

In ordering one roll of Light Double, use the following words. A Roll measures 250 to 300 feet. "Helmet" indicates "One Roll of 6 inch Light Double Belting."

Hack	1 1-2 inch	Harp	3 inch	Helmet	6 inch	Hope	11 inch
Hale	1 3-4 inch	Harden	3 1-2 inch	Help	6 1-2 inch	Hostage	12 inch
Halter	2 inch	Harness	4 inch	Henry	7 inch	Huge	13 inch
Hammer	2 1-4 inch	Hatch	4 1-2 inch	Hidden	8 inch	Hum	14 inch
Hand	2 1-2 inch	Healing	5 inch	Hire	9 inch	Hunter	15 inch
Happen	2 3-4 inch	Healthy	5 1-2 inch	Honest	10 inch	Hurt	16 inch

In ordering two or more rolls use the numeral before the code word. And in all cases specify the quality or brand, and whether **"Endless," "Spliced,"** or **"Butt."**

. . . . ROUND LEATHER BELTING.

In ordering Round Belting use the following words to indicate the diameter. For length use the table for odd lengths of belting under M's.

SCREW NAILED.

Natty	5-16 inch	Nail	1-2 inch	Name	3-4 inch	North	1 inch
Nab	3-8 inch	Neat	5-8 inch	Nib	7-8 inch		

SOLID.

Pad	1-8 inch	Part	1-4 inch	Pink	3-8 inch
Pail	3-16 inch	Park	5-16 inch		

TWISTED.

Party	1-8 inch	Pace	5-16 inch	Pone	5-8 inch	Pull	7-8 inch
Pansy	3-16 inch	Peat	3-8 inch	Pond	3-4 inch	Post	1 inch
Pastry	1-4 inch	Peal	1-2 inch				

WATCH MACHINERY.

Pillar	3-32 inch	Paltry	5-32 inch	Patch	7-32 inch

. . . . LACE LEATHER.

Jaunt	1	dozen sides.	Jest	6	dozen sides.	Joist	11	dozen sides.
James	2	"	Jetty	7	"	Jobber	12	"
Jaded	3	"	John	8	"	Joke	15	"
Jagged	4	"	Joiner	9	"	Jute	20	"
Jar	5	"	Jordan	10	"	Jury	25	"

In ordering specify by using the word "Cocheco," "Eagle," or "Regular." The "Cocheco" being our choice Raw Hide Lace; the "Eagle" being our extra finished Tanned Lace, and the "Regular" being our regular make of superior Tanned Lace.

. . . . CUT LACING.

Sack	500 ft.	1-4 inch	Scrip	4000 ft.	3-8 inch	Slack	8000 ft.	1-2 inch
Sachet	1000 ft.	"	Scorn	5000 ft.	"	Slag	9000 ft.	"
Sachem	2000 ft.	"	Scrawl	6000 ft.	"	Slam	10000 ft.	"
Sacred	3000 ft.	"	Scud	7000 ft.	"	Slander	500 ft.	5-8 inch
Sad	4000 ft.	"	Scoop	8000 ft.	"	Slant	1000 ft.	"
Sadden	5000 ft.	"	Scarce	9000 ft.	"	Sleeve	2000 ft.	"
Safe	6000 ft.	"	Seduce	10000 ft.	"	Slow	3000 ft.	"
Sag	7000 ft.	"	Segar	500 ft.	7-16 inch	Slice	4000 ft.	"
Sage	8000 ft.	"	Seal	1000 ft.	"	Slide	5000 ft.	"
Saugus	9000 ft.	"	Seek	2000 ft.	"	Sluice	6000 ft.	"
Sail	10000 ft.	"	Seedy	3000 ft.	"	Sled	7000 ft.	"
Saint	500 ft.	5-16 inch	Season	4000 ft.	"	Smack	8000 ft.	"
Sahara	1000 ft.	"	Seam	5000 ft.	"	Small	9000 ft.	"
Salve	2000 ft.	"	Severe	6000 ft.	"	Smith	10000 ft.	"
Salt	3000 ft.	"	Sick	7000 ft.	"	Snob	500 ft.	3-4 inch
Sailor	4000 ft.	"	Side	8000 ft.	"	Soap	1000 ft.	"
Salvage	5000 ft.	"	Signal	9000 ft.	"	Sober	2000 ft.	"
Sand	6000 ft.	"	Signor	10000 ft.	"	Sofa	3000 ft.	"
Sane	7000 ft.	"	Silky	500 ft.	1-2 inch	Solid	4000 ft.	"
Sanity	8000 ft.	"	Silver	1000 ft.	"	Sonnet	5000 ft.	"
Save	9000 ft.	"	Skim	2000 ft.	"	Sow	6000 ft.	"
Second	10000 ft.	"	Skive	3000 ft.	"	Spring	7000 ft.	"
Secure	500 ft.	3-8 inch	Skirt	4000 ft.	"	Sponge	8000 ft.	"
Seare	1000 ft.	"	Skip	5000 ft.	"	Sprout	9000 ft.	"
Scanty	2000 ft.	"	Slim	6000 ft.	"	Sound	10000 ft.	"
Scrap	3000 ft.	"	Slab	7000 ft.	"			

Add the word "Cocheco," "Eagle," or "Regular," according to what is desired.

FROM THE PRICE-LIST

In this pamphlet we will quote you best discounts on application.

OUR CATALOGUE

now in course of preparation. will be sent, when issued, upon request.

Our Book of Testimonials

tells what our customers think of our belts.

WHEN YOU NEED A NEW BELT TRY

The Williams COCHECO Short Lap.

In Telegraphing use the Code.